

# Recruitment & Headhunting

We are committed to helping your  
company reach its full potential!



## Talent Shortage

By 2030, the number of open vacancies will rise to 33%, complicating the task of filling job positions.

## Candidate Reluctance

Presently, candidates are hesitant to return to workplaces unless offered attractive conditions and respectful treatment throughout the recruitment process.

## Employee Well-Being

Employees want to belong to companies that care for their well-being. They seek more than just a job; they want a position that motivates them and provides fulfillment and happiness.

## Searching for Talent in Challenging Times

Several issues were identified in the current HR practices of companies, highlighting that **improper HR processes and administration** are **degrading the work environment**, while the **shortage of talent** in the labor market is **severely impacting** business operations and prospects.

*As a company, you don't just want any employee; you want **highly talented professionals** who are motivated to achieve business goals and **drive company growth**.*



# Tailor Made HR & Headhunting Solutions

The HR Chapter has designed tailor-made HR and Talent Acquisition consultancy services that will help you achieve your strategic business goals on time!

We use the most up-to-date HR technologies to align HR processes and get talent when and where you need it.

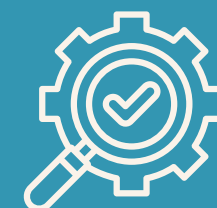
*We consistently manage **end-to-end HR and recruitment processes** with a **human-centric and customer-oriented approach.***



**Excellence & Response Time**



**Humanizing the HR Process**



**Transparency & High-quality Results**



**Diversity & Inclusion**



# We Make Things Happen!

We **humanize** the HR and Talent Acquisition processes, blending them with automated solutions, and bringing Excellence & High-quality services.

1

We humanize end-to-end HR processes, taking the employee and candidate experience seriously. Through **transparency, empathy, and engagement**, we ensure employees and candidates feel unique and valued.

3

We utilize **top HR and headhunting technology** to optimize HR metrics and deliver the right candidates at the right time.

2

We have a **Service Legal Agreement (SLA)** that guarantees our response time and demonstrates our commitment to internal processes and clients.

4

We are **Hunters and Farmers!** We help employees and candidates find jobs they enjoy and that motivate them, ensuring they feel happy and fulfilled.



# Tailor Made Recruitment & Headhunting Solutions

## 100% Exclusivity

### ALL-IN

#bestchoice

Outstanding Headhunting services for your open vacancies.

- ✓ **No Cure, No Pay—no startup fee**
- ✓ Fee: **15.5%** (based on Annual Income)
- ✓ Technical & personality Tests: Included
- ✓ 3-month Full Exclusivity
- ✓ 2-month guarantee

## Short Exclusivity

### BALANCE

A win-win opportunity for your talent search needs.

- ✓ **Startup fee: 499 Euros**
- ✓ Fee: **14.5%** (based on Annual Income)
- ✓ Technical & personality Tests: Optional
- ✓ Only 1 month exclusivity
- ✓ 2-month guarantee

## No Exclusivity

### CHOICE

A good choice to start looking for Talent with us.

- ✓ **Startup fee: 999 Euros**
- ✓ Fee: **14.5%** (based on Annual Income)
- ✓ Technical & personality Tests: Optional
- ✓ No exclusivity
- ✓ 2-month guarantee

## No Exclusivity

### NO RISK

#popular

Avoid any risks with this full no-risk headhunting solution.

- ✓ **No Cure, No Pay—no startup fee**
- ✓ Fee: **18.5%** (based on Annual Income)
- ✓ Technical & personality Tests: Optional
- ✓ No Exclusivity
- ✓ 2-month guarantee

## In-house Talent Acquisition Solutions per Project

### RECRUITING FLEX PLAN

Do you have Talent Acquisition projects? Need a temporary colleague to help out?

- ✓ Part-time or Flex: Pay per hour / per week
- ✓ Salaries or fees paid by TheHRchapter

## In-house temporary Talent Business Partners

### INTERIM RECRUITER

Recruitment services exactly as you envision for your vacancies.

- ✓ Ideal for medium to long-term durations
- ✓ Salaries or fees paid by TheHRchapter

# Who We Are!

15 Years of HR & Talent Acquisition Experience in Global, Regional, and Local Companies.



**Mariel Schaab**

CEO & Founder



Senior HR Business Partner, Talent Acquisition & Career Coach with diplomas in Human Resources, an MBA in Innovation, and certifications in Digital Recruiting and HR Software Implementations.



**Ailín Hernández**

Talent Acquisition Coordinator



Talent Acquisition Coordinator & Project Manager with a Bachelor's in Business Administration. Passionate about finding talent and ensuring smooth hiring processes. Focuses on smart recruitment strategies and enhancing candidate experience.



**Julián Villanueva**

Senior Tech Talent Acquisition Manager



Senior Tech Talent Acquisition Manager and Head of Digital Marketing in renowned companies, specializing in IT, Marketing, and Consultancy positions. Holds diplomas in IT Recruiting, Marketing, and Political Sciences.



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15 Years of HR & Talent Acquisition Experience in Global, Regional, and Local Companies.



**Jessica Celi**

Talent Acquisition Business Partner



Certified Coach and Career consultant. Experienced in recruitment across various sectors with a track record of helping professionals worldwide achieve their potential and build new career paths. Holds a Bachelor's and Master's degree in Work & Organizational Psychology.



**Florencia Ines Amieva**

Talent Acquisition Business Partner



Talent Acquisition Business Partner and HR Consultant with strong experience in the design and implementation of HR policies, training, onboarding, recruiting, and People Experience.





theHRchapter.

# CONTACT US

We'd love to hear from you! Whether you have a question, feedback, or need support, feel free to reach out to us.



+31 6 1463 0463

[info@thehrchapter.com](mailto:info@thehrchapter.com)

[www.thehrchapter.com](http://www.thehrchapter.com)

[@TheHRchapter](https://www.instagram.com/TheHRchapter)